
AGENDA

October 11, 2013 • 4:00 pm - 10:00 pm • The Leela Kempinski, Gurgaon, NCR

14:00 onwards Registration Starts

16:00 – 16:05 *Opening and Welcome Remarks* – **Dr Amit Kapoor**, Institute for Competitiveness, India

16:05 – 16:10 *Welcome Address* by **Ajay Nambiar**, Chief Service Officer, Emaar MGF Land Limited

16:10 – 16:20 *Address* by **Suhel Seth**, Managing Partner, Counselage India

Panel: INDUSTRY DYNAMICS AND ARCHITECTURAL SHIFTS

Discussion points: Strategic positions opened up by change in context, customers & competition; Changes that would fundamentally alter the industry structure; The effect of technology change on business models

16:20 – 17:00
Vinod Sawhny, Former Member of Airtel Management Board
Ravi Varanasi, Chief- Business Development, NSE
Himanshu Jain, VP - Indian sub continent, Sealed Air
Subramanian N N, Director - Financial Services, Maveric Systems
Moses Manoharan, Editor-in-Chief, Global Dialogue Review
Mahendra Swarup, Chairman, Indian Venture Capital Association

Moderator – **Christopher Doyle**, Managing Director, Dynamic Results

Panel: TRADEOFFS AND CHOICES

Discussion points: An essential part of strategy is choosing what not to do; Strategy it is about making choices or about tradeoffs; Tradeoffs are incompatibilities between strategic positions that create a need for choice; Tradeoffs could arise of incompatibilities, inconsistencies in image or reputation

17:00 – 17:40
Gerd Hoefner, Managing Director and Chief Executive Officer, Siemens Technology and Services Pvt. Ltd.
BK Sethuram, Vice President, Dow Coatings and Construction, Dow India.
Pramoud Rao, Promoter-Managing Director, Zicom Group
Ravi Begur, Head IT & Sustainability, Mahindra Logistics
Pankaj Phatarphod, MD, RBS

Moderator – **Anil Padmanabhan**, Deputy Managing Editor, MINT

Panel: FIT AND SYNERGIES

Discussion points: Synergies and fit are created through consistency between activities; Activities are reinforcing and create sustainability; Optimization of effort leads to better productivity; Fit and synergies lead to sustainable competitive advantage

17:40– 18:20
CVL Srinivas, CEO, Group M, South Asia
Sunand Sharma, Country President, Alstom
Rajiv Bajaj, Principal, Roland Berger Strategy Consultants
V Shankar, MD, Rallis
Dr. K Ramamurthy, CEO, Projects, Emaar MGF Land Limited

Moderator – **Annurag Batra**, Media Entrepreneur



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18:20 – 18:40	Address by Nadir Godrej , Managing Director of Godrej Industries and Chairman, Godrej Agrovet
18:40 – 19:00	Address by Dr Devi Shetty , MD, Narayana Health
19:00 – 19:05	Introducing Michael E Porter – Dr Amit Kapoor , Honorary Chairman, Institute for Competitiveness, India
19:05 – 19:45	Keynote Address by Michael E Porter
19:45 – 20:00	Q & A with Michael E Porter
20:00 – 20:20	Awards Distribution
20:20 – 20:30	Address by Guest of Honour – Padam Shri Dr. Pritam Singh
20:30 – 20:35	Speech by Chief Guest – Shri Uday Pratap Singh , Member of Parliament, Lok Sabha
20:35 – 20:40	Vote of Thanks – Adrian Hardwick-Jones , Chief of Design, Emaar MGF Land Limited
20:40 – 20:45	Closing Address & Unveiling the Power of the Porter Prize 2014 and IFC - Mint Strategy Awards Dr Amit Kapoor , Honorary Chairman, Institute for Competitiveness, India
20:45 onwards	Cocktails and Dinner

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